

Gino Pronos

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Dynamic entrepreneur who utilizes creativity, leadership and teamwork to design and execute solutions that create value. Effective communicator with ability to reason and stay organized in order to find solutions. Unmatched attention to detail with integrity and accountability as the foundation.

EDUCATION:

Bachelor of Arts in Digital Film and Video Production, Illinois Institute of Art-Chicago

ACCOMPLISHMENTS:

- **Produced**, wrote and directed feature length film that was selected in the Sundance Film Festival
- **Own** several copyrights for screenplays formally accepted by the Screen Writer's Guild
- **Operate** multiple business enterprises, in the Media/Production and Real Estate space

SKILLS:

PERSONAL

- **Interpersonal:** works well with others, sensitive, supportive, motivating, shares credit, counsels, cooperates, delegates effectively, represents others, understands feelings, self-confident, accepts responsibility, ethics oriented
- **Management:** leads groups, teaches/trains/instructs, counsels/coaches, manages conflict, delegates responsibility, implements decisions, enforces policies, takes charge
- **Communication:** writes clearly and concisely, speaks effectively, listens attentively, openly expresses ideas, negotiates/resolves differences, leads group discussions, provides feedback, persuades others, provides well-thought out solutions, gathers appropriate information, confidently speaks in public
- **Organizational:** detail oriented, coordinates tasks, punctual, manages projects effectively, meets deadlines, sets goals, plans and arranges activities, multi-tasks, budget conscious, meets deadlines, motivational

- **Negotiation:** Active listener, analytical thinker, assertive attitude, rapport builder, decision maker, draws consensus, empathetic, group facilitator, flexible, honest, persuasive, problem solver, remains calm under pressure, strategic planner, tactful
- **Entrepreneurial:** Business storyteller, calculated risk taker, confident, competitive, forward thinking, enthusiastic, goal oriented, takes initiative, logical thinker, optimistic, organized, passionate, persistent, tenacious, results oriented, visionary, self regulator, emotionally intelligent, self aware,
- **Marketing:** SEO expert, social media strategist, creative approach, media driven, graphic designer, video editor, document designer, web designer, filmmaker, aesthetic sensibility, effective copy writer, market researcher, product developer, event planner, fosters customer relationships, brand developer, sales oriented

PROFESSIONAL EXPERIENCE:

All Pro Homes, Chicago, Illinois (2017-Present)

Chief Marketing Officer / Broker Associate

- Ensures timely, scheduled delivery of client assets
- Creates, designs and distributes marketing material
- Trains staff on new available media/marketing techniques
- Manages and markets home sales

The Crash Factory, Chicago, Illinois (2017-Present)

Owner/Operator

- Identifies, analyzes and anticipates company's budget, needs and interests
- Builds customer relationships based on trust and consistency
- Develops innovative approaches through demonstrating key product features
- Delivers predictable results, meeting or exceeding every target

ADDITIONAL EXPERTISE:

- Proficient in Microsoft Office
- Adept in entire Adobe suite